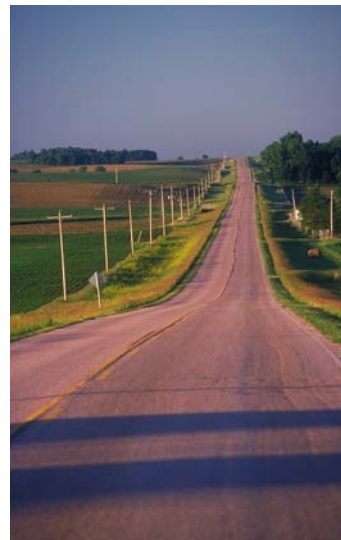




CHS Co-op Program National Fleet Agreement



Established 8/2013

Release 5/2018

CHS Inc. has a **national fleet agreement** with **Ford Motor Company, Fiat Chrysler Automobiles** and **General Motors** which entitles co-op members **significant** fleet invoice **discounts** based on the consolidated volume across the United States. These fleet discounts apply to all active and direct CHS member owners.

As of February 2017, the program expanded to include incentives from **Allstate Peterbilt of South Saint Paul, MN** to all active and direct CHS Members Owners.

Qualifying Customers:

- Active CHS Ag Producer (transacted business directly with CHS within 5 years)
- Provide proof of CHS Membership (CHS Statement of Equities and/or Patron Activity Summary)
- Proof of Identification & Auto Insurance
- Titled as a Commercial Entity
 - ✓ Example: Farmers Elevator
 - ✓ Business Federal ID #
- Provide a Schedule F
 - ✓ Example: John Smith: dba John Smith Farms
 - ✓ Social Security #
- Commercial use only
- Vehicle(s) must be registered solely in the United States and must be operated in the United States. Exporting or attempting to export is prohibited.
- Asset(s) must be licensed and titled in CHS Member Owner name for a minimum of 12 months or 20,000 miles (whichever comes first). The vehicle cannot be resold during this time period.
- The title must match the name on the CHS Statement of Equities or the name noted on the Patron Activity Summary

*** Asset incentive is not eligible to affiliate members or indirect members ***

Save thousands!

shop **Allstate Peterbilt of South Saint Paul** now

shop **Ford** now

shop **FCA** now

shop **GM** now

Discounts will vary based upon make and model.

Program
Rules

Program Name & Contact Information

Co-op Program c/o CHS Inc.

Fax: 651-355-5469

Contact Kathryn.Hodges1@chsinc.com

DISCLAIMER: Allstate Peterbilt, Fiat Chrysler Automobile, Ford Motor Company, General Motors and CHS reserves the right to terminate this offer without prior notice.



CHS Co-op Fleet Program Guideline Reference

October 2019

About the Program

CHS Inc. formed a national fleet agreement in August of 2013 with the auto manufactures, which entitles direct and active CHS co-op members (CHS Member Owners) significant fleet invoice discounts across the United States on automobiles.

As of February 2017, the program expanded to include incentives from Allstate Peterbilt of South Saint Paul, MN to qualifying CHS Members Owners.

Program Name: Co-op Program c/o CHS Inc.

Manufactures – Co-op Program c/o CHS Inc.

Manufacture

Allstate Peterbilt

FCA Fleet

Ford Motor Company

General Motors

Incentive Model Years

2019, 2018

2020, 2019, 2018, 2017, 2014

2019, 2018, 2017, 2016, 2015, 2014

2019, 2018, 2017, 2016, 2015, 2014

Who is eligible for the incentive

CHS Member Owners who:

- ✓ Are an active⁽¹⁾, direct CHS Ag Producer
- ✓ Can provide Proof of CHS Membership⁽²⁾
- ✓ Purchase intent of vehicle(s) is for commercial use⁽³⁾
- ✓ Can provide proof of Identification⁽⁴⁾
- ✓ Can provide proof of Auto Insurance

⁽¹⁾ Transacted business directly with CHS within the last 5 years. ⁽²⁾ CHS Statement of Equities or Patron Activity Summary

⁽³⁾ The CHS Co-op Fleet Program with the auto manufactures is setup as a fleet program, not a retail program

⁽⁴⁾ That accompanies the CHS Statement of Equities and/or Patron Activity Summary

*** Vehicle incentive is not eligible to affiliate members or indirect members ***

Vehicle Titling Requirements

- The title must match the name on the CHS Statement of Equities and/or the name noted on the Patron Activity Summary documents
- Asset(s) must be registered solely in the United States and must be operated in the United States. Exporting or attempting to export is prohibited.
- Asset(s) must be licensed and titled in CHS Member Owner name for a minimum of 12 months or 20,000 miles (whichever comes first). The asset cannot be resold during this time period.
- There is no limit on how many assets a qualifying CHS Member Owner can purchase per year using the CHS Co-op Fleet Program

Business CHS Members Owners:

- Titled as a Commercial Entity
 - Example: Farmers Elevator
 - Business Federal ID #

Individual CHS Member Owners:

- Provide a Schedule F
 - Example: John Smith: dba John Smith Farms
 - Social Security #

CHS Statement of Equities - first preferred proof of CHS membership

SAMPLE

CHS
Statement of Equities

Patron Name: Barry Smith
Address: 5555 NE Street
Sample, MN 00000

Paes Id: 11111111
Tax Id: *****1111
Date of Birth: 01/01/1980

Issue Name / Care Of	City / State	Equity	Issued	Type	Facility	Current Amount
BARRY SMITH [5555 NE STREET]	SAMPLE, MN	3617612	2008	RE	2590	50.00
BARRY SMITH [5555 NE STREET]	SAMPLE, MN	3738152	2009	RE	2590	150.00
BARRY SMITH [5555 NE STREET]	SAMPLE, MN	3829689	2010	RE	2590	50.00
BARRY SMITH [5555 NE STREET]	SAMPLE, MN	3992318	2012	RE	2590	250.00
BARRY SMITH [5555 NE STREET]	SAMPLE, MN	4218231	2013	RE	2590	250.00
BARRY SMITH [5555 NE STREET]	SAMPLE, MN	4218232	2013	NQ	2590	500.00
BARRY SMITH [5555 NE STREET]	SAMPLE, MN	4573283	2014	RE	2590	250.00
BARRY SMITH [5555 NE STREET]	SAMPLE, MN	4573284	2014	NQ	2590	500.00
Total Non-Patronage	Total Qualified	Total Non-Qualified	Grand Total			
\$0.00	Patronage\$1,000.00	Patronage\$1,000.00	\$2,000.00			


- (1) Transacted business directly with CHS within the last 5 years
- (2) **CHS Statement of Equities** or Patron Activity Summary
- (4) That accompanies the **CHS Statement of Equities** and/or Patron Activity Summary

Patron Activity Summary Documents - secondary proof of CHS membership; only if first isn't available

Page 1 of 3

Page 1 =

Memo



October 29, 2019

FIRST LAST (acct# 200XXXXXX) is an active consenting agricultural producer and CHS Member Owner, and does qualify for the CHS Co-op Fleet Program vehicle incentive. Attached shows FYXX activity for proof of membership.

If you should have any questions, please contact me directly at 651-355-5469.

Sincerely,

Kate Hodges, CHS
Kathryn.Hodges1@chsinc.com

CHS Co-op Fleet Program Rules
Qualifying Customers:

- Active CHS Ag Producer (transacted business directly with CHS within 5 years)
- Provide proof of CHS Membership (CHS Statement of Equities and/or Patron Activity Summary)
- Proof of Identification & Auto Insurance
- Titled as a Commercial Entity-
 - Example: Farmers Elevator
 - Business Federal ID #
- Individual CHS Members Owners-
 - Provide a Schedule F
 - Example: John Smith: dba John Smith Farms
 - Social Security #
- Commercial use only
- Vehicle(s) must be registered solely in the United States and must be operated in the United States. Exporting or attempting to export is prohibited.
- Vehicle(s) must be licensed and titled in CHS Member Owner name for a minimum of 12 months or 20,000 miles (whichever comes first). The vehicle cannot be resold during this time period.
- The title must match the name on the CHS Statement of Equities or the name noted on the Patron Activity Summary

*** Vehicle incentive is not eligible to affiliate members or indirect members ***

Patron Activity Summary Documents

Page 2 of 3

Vendor Edit Goto Extras Environment System Help Page 2

Display Vendor: Address

Additional Data, IS-OIL General Additional Data Patron Lien Holders

Vendor [input field]

Preview

Name [input field]

Title [input field]

Name [input field]

Search Terms

Search term 1/2 [input field]

Street Address

Street/House number [input field]

District [input field]

Postal Code/City [input field]

Country [US USA] Region [input field]

Time zone [MST]

(4) That accompanies the CHS Statement of Equities and/or Patron Activity Summary

Display Vendor: General Data (Enhanced) Page 3

Standard Additional Data, IS-OIL General Lien Holders

Vendor [input field]

Patronage Data

Patron Data

Patron Type	[input field]	ty
Equity split indicator	<input type="checkbox"/>	
Redemption Eligibility Indicator	[E]	
Request Receive Date	[input field]	
Last Patron Consent	<input type="checkbox"/>	
Patron Claimant	[input field]	
Last Activity Date	[input field]	
Foundation Date/Birth Date	[input field]	
Liquidation Date/Death Date	[input field]	

Patron Activity Summary Documents - secondary proof of CHS membership; only if first isn't available

Page 3 of 3

Page 4+

(CHS Settlement Statement and/or Activities Summary from local CHS coop)

CHS Patronage Data Collection

Menu: Data Processes | Reporting | Data Maintenance | Query | Help

Patron Activity Summary

PAES ID:

Fiscal Year And Memo: 2015-08-31 Memo PENDING
2014-08-31 Memo 165817
2013-08-31 Memo 155677
2012-08-31 Memo 144426
2011-08-31 Memo 136921

Buttons: Summary | Detail | Close

Legend: ■ Eligible ■ Ineligible

Pool	POOL TOTALS						
	Units	Rate					
63 - CROP PROTECTION	193.75	0.018561					
66 - OTHER MERCH	974.07	0.01817					
70 - PETROLEUM PRODUCTS	3,569.20	0.077629					
72 - PROPANE	91,291.75	0.02271					
72 - PROPANE	0.00	0.0953					
76 - GREASE	28.60	0.22878					
78 - OIL	521.70	0.056751					
85 - LABOR & SERV 2	155.00	0.014968					
85 - LABOR & SERV 2	38,091.20	0.020615					
C9 - NH3	667.33	1.255974					
CNKL - POTASH SETTLEMENT	750.50	0.0013					
D0 - UAN	37.51	0.017722					
D2 - UREA	468.59	0.948135					
D5 - DAP	441.07	0.087895					
D6 - MAP	270.00	0.236906					
E0 - OTH PLANT FD	0.53	0.087644					
P40 - OTHER FEED	973.76	0.00					
P46 - OTHER PLANT FOOD	295,099.55	0.00					
P48 - OTHER COMMERCIAL SEED	103,414.09	0.00					
P63 - OTHER CROP PROTECTION	72,822.98	0.00	0.00	0.00	0.00	0.00	0.00
PD - PREMIUM DIESEL	6,321.53	0.077629	490.73	294.44	196.29	0.017143	108.37
TOTALS	616,092.70		5,072.93	3,043.75	2,029.18		1,120.28

Legend: ■ Eligible ■ Ineligible

Summary: **CUSTOMER POOL TOTALS**

Div	Shipper	Customer	Pool	Units	Rate	Patronage\$	Equity\$	Check\$	NO Rate	Non-Qualified

(1) Transacted business directly with CHS within the last 5 years

Other Program Information

- Dealerships are to confirm customers qualify for incentive prior to closing the deal⁽¹⁾
- Dealerships must obtain customers authorization to contact CHS for proof of membership
 - It is against the law for CHS to share confidential information regarding our Member Owners without their permission
- Dealerships are not to deliver the asset until they have been re-invoiced
- Incentives can not be retroactive
- Dealerships who violate the program rules and requirements may be subject to fleet incentive chargeback
- Dealerships are not to advise customers on 'how' to become a CHS Member Owner
- CHS takes no responsibility and has no liability to the CHS Co-op Fleet Program; the CHS Member Owner and dealership are the responsible parties.

⁽¹⁾ Contact Kate Hodges at kathryn.hodges1@chsinc.com

Program Contacts

CHS Contact

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Asset Management
CHS Inc.

Kathryn.Hodges1@chsinc.com

FCA Contact

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FCA Fleet

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