

FCA Group, LLC

Date: July 2019

To: Fiat Chrysler Dealers

From: Kate Hodges – CHS Inc.

Subject: Co-Op Program c/o CHS Inc. Fiat Chrysler Fleet Program for the 2019 model year

CHS Inc. has a national fleet agreement with Fiat Chrysler which entitles direct, active CHS Members Owners significant fleet invoice discounts based on the consolidated volume across the United States. These fleet discounts apply to all direct, active CHS member owners.

It is imperative that qualifying CHS member owners and dealerships comply with the following program rules:

1. Active and direct CHS Ag Producer (transacted business directly with CHS within 5 years)
2. CHS member owner must provide written documentation in the form of a CHS Statement of Equity or Patron Activity Summary. To obtain the required proof of CHS membership contact kathryn.hodges1@chsinc.com at CHS.
3. Vehicle to be titled as a *commercial/business* entity as -
 - a. Example: Farmers Elevator
 - b. Business Federal ID #
4. *Individual* CHS member owner to Provide a Schedule F and titled as -
 - a. Example: John Smith: dba John Smith Farms
 - b. Social Security #
5. Vehicles acquired through this program must be commercial use only and be titled as a commercial entity.
6. Vehicle(s) must be registered solely in the United States and must be operated in the United States. Exporting or attempting to export is prohibited.
7. Vehicle(s) must be licensed and titled in CHS Member Owner name for a minimum of 12 months or 20,000 miles (whichever comes first). The vehicle cannot be resold during this time period.

*** Vehicle incentive is not eligible to affiliate members or indirect members ***

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Fiat Chrysler and CHS reserve the right to terminate this program for any member entity or co-op that is found to be offering this program to ineligible members or entities as noted above.

IMPORTANT: Dealers who violate the program rules and requirements may be subject to fleet incentive chargeback(s)

Eligible Models: Chrysler, Dodge, Fiat, Jeep, Ram

Fiat Chrysler dealers should use the following process to use this our fleet purchase program:

1. Qualify the customer. The groups which qualify for using our program are:
 - a. Direct members of CHS Inc.
 - b. Active members of CHS Inc.
 - c. Agriculture producers
 - d. Qualified members of CHS Inc. who use vehicles in their business.

2. Secure required documentation from customer proving eligibility
 - a. Qualified members need to provide a CHS Statement of Equity to the ordering dealer to prove eligibility.
 - b. The customer must title the unit in a business name, or an individual name with a Schedule F.
 - c. Titling vehicles must match the name on the CHS Statement of Equity (proof of membership)

3. If you have any questions regarding qualifying a customer, call Kate Hodges, Program Manager at 651-355-5469 or Kathryn.Hodges1@chsinc.com.

4. Secure application information and quote the vehicle.
 - a. Use the fleet order discounts and procedures outlined in this letter.
 - b. This is a 06500 fleet program. *Do not mix / combine retail incentives or 06500 incentives with incentives provided in this program.*

5. After confirming the deal with the customer, order the vehicle using the fleet codes and process information provided in this letter.
 - a. While the program is designed for order out, the discounts provided in the program may be applied to dealer stock units by following the instructions in this letter.
 - b. Financing options are up to the customer. Many have a preferred finance or lease source.

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Use these codes when the vehicle is ordered:

- 1) Fleet Account Name: Co-Op Program c/o CHS Inc.
- 2) Fleet Account Number: 06500
- 3) Program ID #: 37ALF
- 4) Sale Type (NVDR): 5 for sale to fleet customer
- 5) Sale Type (NVDR): 3 for sale to commercial company (lease to fleet customer)
- 6) Delivery type

Fleet discount on ordered units should be taken off invoice at time of delivery

Use these codes when the vehicle is out of stock:

- 1) Fleet Account Number 06500
- 2) Delivery Type Code: 3 for sale to fleet customer
(NVDR) 5 for sale to lease company for subsequent

3) Program ID Number: 37AKF (for 2019 Model Year Units)

4) Program ID Number: 37ALF (for 2020 Model Year Units)

Fleet discount on out of stock units will be paid by CHS to the selling dealer. Therefore, no rebates will be paid from CHS Inc. to the customer.

Order Procedures: Regardless of whether ordering a vehicle from the manufacturing plant or off the dealer lot, it is essential that these codes appear on every order.

Program contact information is:

Patrick Landis

Regional Account Executive

FCA Group, LLC

patrick.landis1@fcagroup.com

P: 651-304-7763

For eligibility information contact:

Kate Hodges

Program Manager

CHS Inc.

Kathryn.Hodges1@chsinc.com

P: 651-355-5469

SEE NEXT PAGE FOR SPECIFIC INCENTIVE AMOUNTS

Local Cooperative Truck Purchasing Program

**** NOTE – ADDITIONS FOR GAS ENGINE OPTION ****

Add the Incentive amount of \$2,500 for Gas Engine (6.4 L V8 Mid Duty Hemi MDS Engine) on 2019 RAM 2500-5500 models!

Volume Incentive Program (VIP) Values – 2019 Models

Model Year	Brand	Body Model	Description	Incentive Off Invoice
2019	Ram	DS1E	1500 Classic Quad / Crew Cab 4x2	\$ 6,500
2019	Ram	DS6E	1500 Classic Quad / Crew Cab 4x4	\$ 6,500
2019	Ram	DS1L41	1500 Classic ST Quad Cab 4x2 (140" WB 6'4" Box)	\$10,500
2019	Ram	DS6L41	1500 Classic ST Quad Cab 4x4 (140" WB 6'4" Box)	\$10,500
2019	Ram	DS1L98	1500 Classic ST Crew Cab 4x2 (140" WB 5'7" Box)	\$10,500
2019	Ram	DS6L98	1500 Classic ST Crew Cab 4x4 (140" WB 5'7" Box)	\$10,500
2019	Ram	DS1L91	1500 Classic ST Crew Cab 4x2 (149" WB 6'4" Box)	\$10,500
2019	Ram	DS6L91	1500 Classic ST Crew Cab 4x4 (149" WB 6'4" Box)	\$10,500
2019	Ram	DS1H41	1500 Classic SLT Quad Cab 4x2 (140" WB 6'4" Box)	\$11,000
2019	Ram	DS6H41	1500 Classic SLT Quad Cab 4x4 (140" WB 6'4" Box)	\$11,000
2019	Ram	DS1H98	1500 Classic SLT Crew Cab 4x2 (140" WB 5'7" Box)	\$11,000
2019	Ram	DS6H98	1500 Classic SLT Crew Cab 4x4 (140" WB 5'7" Box)	\$11,000
2019	Ram	DS1H91	1500 Classic SLT Crew Cab 4x2 (149" WB 6'4" Box)	\$11,000
2019	Ram	DS6H91	1500 Classic SLT Crew Cab 4x4 (149" WB 6'4" Box)	\$11,000
2019	Ram	DJ2R	DJ2 - 2500 Heavy Duty Reg Cab	\$ 2,000
2019	Ram	DJ7R	DJ7 - 2500 Heavy Duty Reg Cab	\$ 2,000
2019	Ram	DJ2L62	2500 Tradesman Reg Cab 4x2 (140" WB 8' Box)	\$ 2,500
2019	Ram	DJ7L62	2500 Tradesman Reg Cab 4x4 (140" WB 8' Box)	\$ 2,500
2019	Ram	DJ2H62	2500 Big Horn Reg Cab 4x2 (140" WB 8' Box)	\$ 2,500
2019	Ram	DJ7H62	2500 Big Horn Reg Cab 4x4 (140" WB 8' Box)	\$ 3,000
2019	Ram	DJ2E	DJ2 - 2500 Heavy Duty Crew / Mega Cab	\$ 4,250
2019	Ram	DJ7E	DJ7 - 2500 Heavy Duty Crew / Mega Cab	\$ 4,250
2019	Ram	DJ2L91	2500 Tradesman Crew Cab 4x2 (149" WB 6'4" Box)	\$ 4,500
2019	Ram	DJ7L91	2500 Tradesman Crew Cab 4x4 (149" WB 6'4" Box)	\$ 5,000
2019	Ram	DJ2L92	2500 Tradesman Crew Cab 4x2 (169" WB 8' Box)	\$ 4,500
2019	Ram	DJ7L92	2500 Tradesman Crew Cab 4x4 (169" WB 8' Box)	\$ 5,000
2019	Ram	DJ2P91	2500 Laramie Crew Cab 4x2 (149" WB 6'4" Box)	\$ 4,750
2019	Ram	DJ7P91	2500 Laramie Crew Cab 4x4 (149" WB 6'4" Box)	\$ 5,000
2019	Ram	DJ2P92	2500 Laramie Crew Cab 4x2 (169" WB 8' Box)	\$ 4,750
2019	Ram	DJ7P92	2500 Laramie Crew Cab 4x4 (169" WB 8' Box)	\$ 5,000
2019	Ram	DJ2M91	2500 Limited Crew Cab 4x2 (149" WB 6'4" Box)	\$ 5,000
2019	Ram	DJ7M91	2500 Limited Crew Cab 4x4 (149" WB 6'4" Box)	\$ 5,500
2019	Ram	DJ2M92	2500 Limited Crew Cab 4x2 (169" WB 8' Box)	\$ 5,000
2019	Ram	DJ7M92	2500 Limited Crew Cab 4x4 (169" WB 8' Box)	\$ 5,500
2019	Ram	DJ2R91	2500 Longhorn Crew Cab 4x2 (149" WB 6'4" Box)	\$ 4,750

2019	Ram	DJ2R92	2500 Longhorn Crew Cab 4x2 (169" WB 8' Box)	\$ 4,750
2019	Ram	DJ7R92	2500 Longhorn Crew Cab 4x4 (169" WB 8' Box)	\$ 5,000
2019	Ram	DJ2H91	2500 Big Horn Crew Cab 4x2 (149" WB 6'4" Box)	\$ 4,500
2019	Ram	DJ7H91	2500 Big Horn Crew Cab 4x4 (149" WB 6'4" Box)	\$ 5,000
Model		Body		Incentive Off
Year	Brand	Model	Description	Invoice
2019	Ram	DJ2H92	2500 Big Horn Crew Cab 4x2 (169" WB 8' Box)	\$ 4,500
2019	Ram	DJ7H92	2500 Big Horn Crew Cab 4x4 (169" WB 8' Box)	\$ 5,000
2019	Ram	DJ7X91	2500 Power Wagon Crew Cab (149" WB 6'4" Box)	\$ 5,000
2019	Ram	DJ7P81	2500 Laramie Mega Cab 4x4 (160" WB 6'4" Box)	\$ 5,000
2019	Ram	DJ7M81	2500 Limited Mega Cab 4x4 (160" WB 6'4" Box)	\$ 5,500
2019	Ram	DJ7R81	2500 Longhorn Mega Cab 4x4 (160" WB 6'4" Box)	\$ 5,500
2019	Ram	DJ7H81	2500 Big Horn Mega Cab 4x4 (160" WB 6'4" Box)	\$ 5,000
2019	Ram	D23R	3500 Reg Cab 4x2	\$ 750
2019	Ram	D28R	3500 Reg Cab 4x4	\$ 750
2019	Ram	D23L62	3500 Tradesman Reg Cab 4x2 (140" WB 8' Box)	\$ 1,000
2019	Ram	D28L62	3500 Tradesman Reg Cab 4x4 (140" WB 8' Box)	\$ 1,500
2019	Ram	D23H62	3500 Big Horn Reg Cab 4x2 (140" WB 8' Box)	\$ 1,000
2019	Ram	D28H62	3500 Big Horn Reg Cab 4x4 (140" WB 8' Box)	\$ 1,500
2019	Ram	D23E	3500 Crew / Mega Cab 4x2	\$ 750
2019	Ram	D28E	3500 Crew / Mega Cab 4x4	\$ 750
2019	Ram	D23L91	3500 Tradesman Crew Cab 4x2 (149" WB 6'4" Box)	\$ 3,750
2019	Ram	D28L91	3500 Tradesman Crew Cab 4x4 (149" WB 6'4" Box)	\$ 4,250
2019	Ram	D23L92	3500 Tradesman Crew Cab 4x2 (169" WB 8' Box)	\$ 3,750
2019	Ram	D28L92	3500 Tradesman Crew Cab 4x4 (169" WB 8' Box)	\$ 4,250
2019	Ram	D23P91	3500 Laramie Crew Cab 4x2 (149" WB 6'4" Box)	\$ 4,250
2019	Ram	D28P91	3500 Laramie Crew Cab 4x4 (149" WB 6'4" Box)	\$ 4,500
2019	Ram	D23P92	3500 Laramie Crew Cab 4x2 (169" WB 8' Box)	\$ 4,250
2019	Ram	D28P92	3500 Laramie Crew Cab 4x4 (169" WB 8' Box)	\$ 4,500
2019	Ram	D23M91	3500 Limited Crew Cab 4x2 (149" WB 6'4" Box)	\$ 4,500
2019	Ram	D28M91	3500 Limited Crew Cab 4x4 (149" WB 6'4" Box)	\$ 4,750
2019	Ram	D23M92	3500 Limited Crew Cab 4x2 (169" WB 8' Box)	\$ 4,500
2019	Ram	D28M92	3500 Limited Crew Cab 4x4 (169" WB 8' Box)	\$ 4,750
2019	Ram	D23R91	3500 Longhorn Crew Cab 4x2 (149" WB 6'4" Box)	\$ 4,250
2019	Ram	D28R91	3500 Longhorn Crew Cab 4x4 (149" WB 6'4" Box)	\$ 4,500
2019	Ram	D23R92	3500 Longhorn Crew Cab 4x2 (169" WB 8' Box)	\$ 4,250
2019	Ram	D28R92	3500 Longhorn Crew Cab 4x4 (169" WB 8' Box)	\$ 4,500
2019	Ram	D23H91	3500 Big Horn Crew Cab 4x2 (149" WB 6'4" Box)	\$ 4,000
2019	Ram	D28H91	3500 Big Horn Crew Cab 4x4 (149" WB 6'4" Box)	\$ 4,500
2019	Ram	D23H92	3500 Big Horn Crew Cab 4x2 (169" WB 8' Box)	\$ 4,000
2019	Ram	D28H92	3500 Big Horn Crew Cab 4x4 (169" WB 8' Box)	\$ 4,500
2019	Ram	D28P81	3500 Laramie Mega Cab 4x4 (160" WB 6'4" Box)	\$ 4,500
2019	Ram	D28M81	3500 Limited Mega Cab 4x4 (160" WB 6'4" Box)	\$ 4,750
2019	Ram	D28R81	3500 Longhorn Mega Cab 4x4 (160" WB 6'4" Box)	\$ 4,500
2019	Ram	D28H81	3500 Big Horn Mega Cab 4x4 (160" WB 6'4" Box)	\$ 4,500
2019	Ram	DD3E	3500 Crew Cab Chassis 4x2	\$ 750
2019	Ram	DD8E	3500 Crew Cab Chassis 4x4	\$ 750
2019	Ram	DP4E	4500 Crew Cab Chassis 4x2	\$ 750
2019	Ram	DP4R	4500 Reg Cab Chassis 4x2	\$ 750
2019	Ram	DP9R	4500 Reg Cab Chassis 4x4	\$ 750
2019	Ram	DP9E	4500 Crew Cab Chassis 4x4	\$ 750
2019	Ram	DP5R	5500 Reg Cab Chassis 4x2	\$ 750
2019	Ram	DP0R	5500 Reg Cab Chassis 4x4	\$ 750

2019	Ram	DP0E	5500 Crew Cab Chassis 4x4	\$ 750
2019	Ram	DP5E	5500 Crew Cab Chassis 4x2	\$ 750

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Add the Incentive amount of \$2,500 for Gas Engine (6.4 L V8 Mid Duty Hemi MDS Engine) on 2019 RAM 2500-5500 models!

Volume Incentive Program (VIP) Values – 2019 Models

Model Year	Brand	Body Model	Description	Incentive Off Invoice
2019	Ram	DJ2R	2500 Reg Cab 4x2	\$ 2,500
2019	Ram	DJ7R	2500 Reg Cab 4x4	\$ 2,500
2019	Ram	DJ2E	2500 Crew / Mega Cab 4x2	\$ 2,500
2019	Ram	DJ7E	2500 Crew / Mega Cab 4x4	\$ 2,500
2019	Ram	D23R	3500 Reg Cab 4x2	\$ 2,500
2019	Ram	D28R	3500 Reg Cab 4x4	\$ 2,500
2019	Ram	DD3E	3500 Crew Cab Chassis 4x2	\$ 2,500
2019	Ram	DD8E	3500 Crew Cab Chassis 4x4	\$ 2,500
2019	Ram	D23E	3500 Crew / Mega Cab 4x2	\$ 2,500
2019	Ram	D28E	3500 Crew / Mega Cab 4x4	\$ 2,500
2019	Ram	DP4R	4500 Reg Cab Chassis 4x2	\$ 2,500
2019	Ram	DP9R	4500 Reg Cab Chassis 4x4	\$ 2,500
2019	Ram	DP4E	4500 Crew Cab Chassis 4x2	\$ 2,500
2019	Ram	DP9E	4500 Crew Cab Chassis 4x4	\$ 2,500
2019	Ram	DP5R	5500 Reg Cab Chassis 4x2	\$ 2,500
2019	Ram	DP0R	5500 Reg Cab Chassis 4x4	\$ 2,500
2019	Ram	DP5E	5500 Crew Cab Chassis 4x2	\$ 2,500
2019	Ram	DP0E	5500 Crew Cab Chassis 4x4	\$ 2,500

Local Cooperative Truck Purchasing Program

Volume Incentive Program (VIP) Values – 2020 Models

Model	Brand	Body Model	Description	Incentive Off Invoice
2020	Chrysler	LXC	300 RWD	\$ 4,000
2020	Chrysler	LXF	300 AWD	\$ 4,000
2020	Chrysler	RUCH53	Pacifica Touring L	\$ 3,500
2020	Chrysler	RUCP53	Touring L Plus	\$ 3,500
2020	Chrysler	RUCR53	Pacifica Touring	\$ 3,000
2020	Chrysler	RUCT53	Pacifica Limited	\$ 4,500
2020	Chrysler	RUC	Pacifica / Voyager	\$ 1,500
2020	Chrysler	RUCE53	Voyager L	\$ 3,000
2020	Chrysler	RUCM53	Voyager LXI	\$ 3,000
2020	Chrysler	RUCL53	Voyager LX	\$ 3,500
2020	Dodge	LDD	Charger RWD	\$ 3,750
2020	Dodge	LDE	Charger AWD	\$ 4,000
2020	Dodge	RTK	Grand Caravan	\$ 4,500
2020	Dodge	WDD	Durango RWD	\$ 4,000
2020	Dodge	WDE	Durango AWD	\$ 4,000
2020	Jeep	KLT	Cherokee FWD	\$ 2,000
2020	Jeep	KLJ	Cherokee 4x4	\$ 2,000
2020	Jeep	KLTM74	Cherokee Latitude FWD	\$ 2,000
2020	Jeep	KLTE74	Cherokee Latitude Plus FWD	\$ 2,250
2020	Jeep	KLJM74	Cherokee Latitude 4x4	\$ 1,750
2020	Jeep	KLJE74	Cherokee Latitude Plus 4x4	\$ 2,250
2020	Jeep	KLTP74	Cherokee Limited FWD	\$ 3,000
2020	Jeep	KLJP74	Cherokee Limited 4x4	\$ 3,000
2020	Jeep	KLTS74	Cherokee Overland FWD	\$ 3,000
2020	Jeep	KLJS74	Cherokee Overland 4x4	\$ 3,000
2020	Jeep	KLJH74	Cherokee Trailhawk 4x4	\$ 3,000
2020	Jeep	MPJ	Compass 4x4	\$ 3,000
2020	Jeep	MPT	Compass FWD	\$ 2,750
2020	Jeep	MPTM74	Compass Latitude FWD	\$ 3,250
2020	Jeep	MPJM74	Compass Latitude 4x4	\$ 3,500
2020	Jeep	MPTP74	Compass Limited FWD	\$ 3,750
2020	Jeep	MPJP74	Compass Limited 4x4	\$ 3,750
2020	Jeep	MPTL74	Compass Sport FWD	\$ 3,250
2020	Jeep	MPJL74	Compass Sport 4x4	\$ 3,500
2020	Jeep	MPJH74	Compass Trailhawk 4x4	\$ 3,500
2020	Jeep	WKT	Grand Cherokee 4x2	\$ 3,500
2020	Jeep	WKJ	Grand Cherokee 4x4	\$ 2,750
2020	Jeep	WKTH74	Grand Cherokee Laredo 4x2	\$ 3,000
2020	Jeep	WKJH74	Grand Cherokee Laredo 4x4	\$ 3,000
Model	Brand	Body Model	Description	Incentive Off Invoice
2020	Jeep	WKTP74	Grand Cherokee Limited 4x2	\$ 5,000
2020	Jeep	WKJP74	Grand Cherokee Limited 4x4	\$ 5,000

2020	Jeep	WKTS74	Grand Cherokee Overland 4x2	\$ 5,000
2020	Jeep	WKJS74	Grand Cherokee Overland 4x4	\$ 5,000
2020	Jeep	WKTT74	Grand Cherokee Summit 4x2	\$ 5,000
2020	Jeep	WKJT74	Grand Cherokee Summit 4x4	\$ 5,000
2020	Jeep	WKJM74	Grand Cherokee Trackhawk 4x4	\$ 5,000
2020	Jeep	WKJR74	Grand Cherokee Trailhawk 4x4	\$ 5,000
2020	Jeep	BVT	Renegade 4x2	\$ 2,000
2020	Jeep	BVJ	Renegade 4x4	\$ 2,500
2020	Jeep	BVTM74	Renegade Latitude 4x2	\$ 2,500
2020	Jeep	BVJM74	Renegade Latitude 4x4	\$ 3,000
2020	Jeep	BVTP74	Renegade Limited 4x2	\$ 3,000
2020	Jeep	BVJP74	Renegade Limited 4x4	\$ 4,000
2020	Jeep	BVTL74	Renegade Sport 4x2	\$ 2,500
2020	Jeep	BVJL74	Renegade Sport 4x4	\$ 2,500
2020	Jeep	BVJH74	Renegade Trailhawk 4x4	\$ 3,000
2020	Jeep	JLJ	Wrangler 4WD	\$ 500
2020	Ram	DS1R	1500 Classic Reg Cab 4x2	\$ 4,500
2020	Ram	DS6R	1500 Classic Reg Cab 4x4	\$ 4,500
2020	Ram	DT1E	1500 Quad / Crew Cab 4x2	\$ 5,500
2020	Ram	DT6E	1500 Quad / Crew Cab 4x4	\$ 5,500
2020	Ram	DS1E	1500 Classic Quad / Crew Cab 4x2	\$ 6,500
2020	Ram	DS6E	1500 Classic Quad / Crew Cab 4x4	\$ 6,500
2020	Ram	DT6X41	1500 Rebel Quad Cab 4x4	\$ 8,000
2020	Ram	DS1L61	1500 Tradesman Reg Cab 4x2 (120" WB 6'4" Box)	\$ 5,500
2020	Ram	DS6L61	1500 Tradesman Reg Cab 4x4 (120" WB 6'4" Box)	\$ 6,000
2020	Ram	DS1L62	1500 Tradesman Reg Cab 4x2 (140" WB 8' Box)	\$ 5,500
2020	Ram	DS6L62	1500 Classic Tradesman Reg Cab 4x4 (140" WB 8' Box)	\$ 4,500
2020	Ram	DT1L41	1500 Tradesman Quad Cab 4x2 (140" WB 6'4" Box)	\$ 7,000
2020	Ram	DT6L41	1500 Tradesman Quad Cab 4x4 (140" WB 6'4" Box)	\$ 7,000
2020	Ram	DT1L98	1500 Tradesman Crew Cab 4x2 (144.5" WB 5'7" Box)	\$ 7,000
2020	Ram	DT6L98	1500 Tradesman Crew Cab 4x4 (144.5" WB 5'7" Box)	\$ 7,000
2020	Ram	DT1L91	1500 Tradesman Crew Cab 4x2 (153.5" WB 6'4" Box)	\$ 7,000
2020	Ram	DT6L91	1500 Tradesman Crew Cab 4x4 (153.5" WB 6'4" Box)	\$ 7,000
2020	Ram	DS1L41	1500 Classic ST Quad Cab 4x2 (140" WB 6'4" Box)	\$10,500
2020	Ram	DS6L41	1500 Classic ST Quad Cab 4x4 (140" WB 6'4" Box)	\$10,500
2020	Ram	DS1L98	1500 Classic ST Crew Cab 4x2 (140" WB 5'7" Box)	\$10,500
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2020	Ram	DS1L91	1500 Classic ST Crew Cab 4x2 (149" WB 6'4" Box)	\$10,500
2020	Ram	DS6L91	1500 Classic ST Crew Cab 4x4 (149" WB 6'4" Box)	\$10,500
2020	Ram	DS1H61	1500 Classic SLT Reg Cab 4x2 (120" WB 6'4" Box)	\$ 6,500
2020	Ram	DS1H62	1500 Classic SLT Reg Cab 4x2 (140" WB 8' Box)	\$ 6,500
2020	Ram	DS6H61	1500 Classic SLT Reg Cab 4x4 (120" WB 6'4" Box)	\$ 6,500
2020	Ram	DS6H62	1500 Classic SLT Reg Cab 4x4 (140" WB 8' Box)	\$ 6,500
2020	Ram	DS1H41	1500 Classic SLT Quad Cab 4x2 (140" WB 6'4" Box)	\$11,000
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2020	Ram	DS6H98	1500 Classic SLT Crew Cab 4x4 (140" WB 5'7" Box)	\$11,000
2020	Ram	DS1H91	1500 Classic SLT Crew Cab 4x2 (149" WB 6'4" Box)	\$11,000
2020	Ram	DS6H91	1500 Classic SLT Crew Cab 4x4 (149" WB 6'4" Box)	\$11,000
Model		Body		Incentive Off
Year	Brand	Model	Description	Invoice
2020	Ram	DT1H98	1500 Big Horn Crew Cab 4x2 (144.5" WB 5'7" Box)	\$ 7,500
2020	Ram	DT1H91	1500 Big Horn Crew Cab 4x2 (153.5" WB 6'4" Box)	\$ 7,500

2020	Ram	DT6H98	1500 Big Horn Crew Cab 4x4 (144.5" WB 5'7" Box)	\$ 7,500
2020	Ram	DT6H91	1500 Big Horn Crew Cab 4x4 (153.5" WB 6'4" Box)	\$ 7,500
2020	Ram	DT1H41	1500 Big Horn Quad Cab 4x2 (140" WB 6'4" Box)	\$ 7,500
2020	Ram	DT6H41	1500 Big Horn Quad Cab 4x4 (140" WB 6'4" Box)	\$ 7,500
2020	Ram	DT1P41	1500 Laramie Quad Cab 4x2 (140" WB 6'4" Box)	\$ 8,000
2020	Ram	DT6P41	1500 Laramie Quad Cab 4x4 (140" WB 6'4" Box)	\$ 8,000
2020	Ram	DT1P98	1500 Laramie Crew Cab 4x2 (144.5" WB 5'7" Box)	\$ 8,000
2020	Ram	DT1P91	1500 Laramie Crew Cab 4x2 (153.5" WB 6'4" Box)	\$ 8,000
2020	Ram	DT6P98	1500 Laramie Crew Cab 4x4 (144.5 WB 5'7" Box)	\$ 8,000
2020	Ram	DT6P91	1500 Laramie Crew Cab 4x4 (153.5" WB 6'4" Box)	\$ 8,000
2020	Ram	DT1M98	1500 Limited Crew Cab 4x2 (144.5" WB 5'7" Box)	\$ 8,500
2020	Ram	DT1M91	1500 Limited Crew Cab 4x2 (153.5" WB 6'4" Box)	\$ 8,500
2020	Ram	DT6M98	1500 Limited Crew Cab 4x4 (144.5" WB 5'7" Box)	\$ 8,500
2020	Ram	DT6M91	1500 Limited Crew Cab 4x4 (153.5" WB 6'4" Box)	\$ 8,500
2020	Ram	DT1R98	1500 Longhorn Crew Cab 4x2 (144.5" WB 5'7" Box)	\$ 8,000
2020	Ram	DT1R91	1500 Longhorn Crew Cab 4x2 (153.5" WB 6'4" Box)	\$ 8,000
2020	Ram	DT6R98	1500 Longhorn Crew Cab 4x4 (144.5" WB 5'7" Box)	\$ 8,000
2020	Ram	DT6R91	1500 Longhorn Crew Cab 4x4 (153.5" WB 6'4" Box)	\$ 8,000
2020	Ram	DT1X98	1500 Rebel Crew Cab 4x2 (144.5" WB 5'7" Box)	\$ 8,000
2020	Ram	DT6X98	1500 Rebel Crew Cab 4x4 (144.5" WB 5'7" Box)	\$ 8,000
2020	Ram	DJ2R	2500 Reg Cab 4x2	\$ 2,500
2020	Ram	DJ7R	2500 Reg Cab 4x4	\$ 2,500
2020	Ram	DJ2L62	2500 Tradesman Reg Cab 4x2 (140" WB 8' Box)	\$ 3,500
2020	Ram	DJ7L62	2500 Tradesman Reg Cab 4x4 (140" WB 8' Box)	\$ 3,500
2020	Ram	DJ2H62	2500 Big Horn Reg Cab 4x2 (140" WB 8' Box)	\$ 3,750
2020	Ram	DJ7H62	2500 Big Horn Reg Cab 4x4 (140" WB 8' Box)	\$ 3,750
2020	Ram	DJ2E	2500 Crew / Mega Cab 4x2	\$ 4,250
2020	Ram	DJ7E	2500 Crew / Mega Cab 4x4	\$ 4,250
2020	Ram	DJ2L91	2500 Tradesman Crew Cab 4x2 (149" WB 6'4" Box)	\$ 5,500
2020	Ram	DJ7L91	2500 Tradesman Crew Cab 4x4 (149" WB 6'4" Box)	\$ 5,500
2020	Ram	DJ2L92	2500 Tradesman Crew Cab 4x2 (169" WB 8' Box)	\$ 5,500
2020	Ram	DJ7L92	2500 Tradesman Crew Cab 4x4 (169" WB 8' Box)	\$ 5,500
2020	Ram	DJ2P91	2500 Laramie Crew Cab 4x2 (149" WB 6'4" Box)	\$ 6,000
2020	Ram	DJ7P91	2500 Laramie Crew Cab 4x4 (149" WB 6'4" Box)	\$ 6,000
2020	Ram	DJ2P92	2500 Laramie Crew Cab 4x2 (169" WB 8' Box)	\$ 6,000
2020	Ram	DJ7P92	2500 Laramie Crew Cab 4x4 (169" WB 8' Box)	\$ 6,000
2020	Ram	DJ2M91	2500 Limited Crew Cab 4x2 (149" WB 6'4" Box)	\$ 6,250
2020	Ram	DJ7M91	2500 Limited Crew Cab 4x4 (149" WB 6'4" Box)	\$ 6,250
2020	Ram	DJ2M92	2500 Limited Crew Cab 4x2 (169" WB 8' Box)	\$ 6,250
2020	Ram	DJ7M92	2500 Limited Crew Cab 4x4 (169" WB 8' Box)	\$ 6,250
2020	Ram	DJ2R91	2500 Longhorn Crew Cab 4x2 (149" WB 6'4" Box)	\$ 6,000
2020	Ram	DJ7R91	2500 Longhorn Crew Cab 4x4 (149" WB 6'4" Box)	\$ 6,000
2020	Ram	DJ2R92	2500 Longhorn Crew Cab 4x2 (169" WB 8' Box)	\$ 6,000
2020	Ram	DJ7R92	2500 Longhorn Crew Cab 4x4 (169" WB 8' Box)	\$ 6,000
2020	Ram	DJ2H91	2500 Big Horn Crew Cab 4x2 (149" WB 6'4" Box)	\$ 5,750
2020	Ram	DJ7H91	2500 Big Horn Crew Cab 4x4 (149" WB 6'4" Box)	\$ 5,750
2020	Ram	DJ2H92	2500 Big Horn Crew Cab 4x2 (169" WB 8' Box)	\$ 5,750
2020	Ram	DJ7H92	2500 Big Horn Crew Cab 4x4 (169" WB 8' Box)	\$ 5,750
2020	Ram	DJ7X91	2500 Power Wagon Crew Cab (149" WB 6'4" Box)	\$ 6,000
Model		Body		Incentive Off
Year	Brand	Model	Description	Invoice
2020	Ram	DJ7P81	2500 Laramie Mega Cab 4x4 (160" WB 6'4" Box)	\$ 6,000
2020	Ram	DJ7M81	2500 Limited Mega Cab 4x4 (160" WB 6'4" Box)	\$ 6,250

2020	Ram	DJ7R81	2500 Longhorn Mega Cab 4x4 (160" WB 6'4" Box)	\$ 6,000
2020	Ram	DJ7H81	2500 Big Horn Mega Cab 4x4 (160" WB 6'4" Box)	\$ 5,750
2020	Ram	D23R	3500 Reg Cab 4x2	\$ 1,000
2020	Ram	D28R	3500 Reg Cab 4x4	\$ 1,500
2020	Ram	D23L62	3500 Tradesman Reg Cab 4x2 (140" WB 8' Box)	\$ 2,000
2020	Ram	D28L62	3500 Tradesman Reg Cab 4x4 (140" WB 8' Box)	\$ 2,500
2020	Ram	D23H62	3500 Big Horn Reg Cab 4x2 (140" WB 8' Box)	\$ 2,000
2020	Ram	D28H62	3500 Big Horn Reg Cab 4x4 (140" WB 8' Box)	\$ 2,000
2020	Ram	D23E	3500 Crew / Mega Cab 4x2	\$ 2,500
2020	Ram	D28E	3500 Crew / Mega Cab 4x4	\$ 3,250
2020	Ram	D23L91	3500 Tradesman Crew Cab 4x2 (149" WB 6'4" Box)	\$ 4,750
2020	Ram	D28L91	3500 Tradesman Crew Cab 4x4 (149" WB 6'4" Box)	\$ 4,750
2020	Ram	D23L92	3500 Tradesman Crew Cab 4x2 (169" WB 8' Box)	\$ 4,750
2020	Ram	D28L92	3500 Tradesman Crew Cab 4x4 (169" WB 8' Box)	\$ 4,750
2020	Ram	D23P91	3500 Laramie Crew Cab 4x2 (149" WB 6'4" Box)	\$ 6,000
2020	Ram	D28P91	3500 Laramie Crew Cab 4x4 (149" WB 6'4" Box)	\$ 6,000
2020	Ram	D23P92	3500 Laramie Crew Cab 4x2 (169" WB 8' Box)	\$ 6,000
2020	Ram	D28P92	3500 Laramie Crew Cab 4x4 (169" WB 8' Box)	\$ 6,000
2020	Ram	D23M91	3500 Limited Crew Cab 4x2 (149" WB 6'4" Box)	\$ 6,500
2020	Ram	D28M91	3500 Limited Crew Cab 4x4 (149" WB 6'4" Box)	\$ 6,500
2020	Ram	D23M92	3500 Limited Crew Cab 4x2 (169" WB 8' Box)	\$ 6,500
2020	Ram	D28M92	3500 Limited Crew Cab 4x4 (169" WB 8' Box)	\$ 6,500
2020	Ram	D23R91	3500 Longhorn Crew Cab 4x2 (149" WB 6'4" Box)	\$ 6,000
2020	Ram	D28R91	3500 Longhorn Crew Cab 4x4 (149" WB 6'4" Box)	\$ 6,000
2020	Ram	D23R92	3500 Longhorn Crew Cab 4x2 (169" WB 8' Box)	\$ 6,000
2020	Ram	D28R92	3500 Longhorn Crew Cab 4x4 (169" WB 8' Box)	\$ 6,000
2020	Ram	D23H91	3500 Big Horn Crew Cab 4x2 (149" WB 6'4" Box)	\$ 5,250
2020	Ram	D28H91	3500 Big Horn Crew Cab 4x4 (149" WB 6'4" Box)	\$ 5,250
2020	Ram	D23H92	3500 Big Horn Crew Cab 4x2 (169" WB 8' Box)	\$ 5,250
2020	Ram	D28H92	3500 Big Horn Crew Cab 4x4 (169" WB 8' Box)	\$ 5,250
2020	Ram	D28P81	3500 Laramie Mega Cab 4x4 (160" WB 6'4" Box)	\$ 6,000
2020	Ram	D28M81	3500 Limited Mega Cab 4x4 (160" WB 6'4" Box)	\$ 6,500
2020	Ram	D28R81	3500 Longhorn Mega Cab 4x4 (160" WB 6'4" Box)	\$ 6,000
2020	Ram	D28H81	3500 Big Horn Mega Cab 4x4 (160" WB 6'4" Box)	\$ 5,250
2020	Ram	DD3R	3500 Reg Cab Chassis 4x2	\$ 1,750
2020	Ram	DD3L63	3500 Reg Cab Chassis (143.5" WB - CA of 60")	\$ 1,750
2020	Ram	DD3L64	3500 Reg Cab Chassis (167.5" WB - CA of 84")	\$ 1,750
2020	Ram	DD3E	3500 Crew Cab Chassis 4x2	\$ 3,250
2020	Ram	DD8E	3500 Crew Cab Chassis 4x4	\$ 3,250
2020	Ram	DD3L93	3500 Crew Cab Chassis (172.4" WB - CA of 60")	\$ 1,750
2020	Ram	DP4R	4500 Reg Cab Chassis 4x2	\$ 3,250
2020	Ram	DP9R	4500 Reg Cab Chassis 4x4	\$ 3,250
2020	Ram	DP4E	4500 Crew Cab Chassis 4x2	\$ 3,250
2020	Ram	DP9E	4500 Crew Cab Chassis 4x4	\$ 3,250
2020	Ram	DP5R	5500 Reg Cab Chassis 4x2	\$ 3,250
2020	Ram	DP0R	5500 Reg Cab Chassis 4x4	\$ 3,250
2020	Ram	DP5E	5500 Crew Cab Chassis 4x2	\$ 3,250
2020	Ram	DP0E	5500 Crew Cab Chassis 4x4	\$ 3,250
2020	Ram	VF1	ProMaster 1500 Cargo Van	\$ 6,000
Model		Body		Incentive Off
Year	Brand	Model	Description	Invoice
2020	Ram	VF1L11	ProMaster 1500 Cargo Van Low Roof (118" WB)	\$ 6,500
2020	Ram	VF1L12	ProMaster 1500 Cargo Van Low Roof (136" WB)	\$ 6,500

2020	Ram	VF1L13	ProMaster 1500 Cargo Van High Roof (136" WB)	\$ 7,000
2020	Ram	VF2	ProMaster 2500 Cargo Van	\$ 6,000
2020	Ram	VF2L13	ProMaster 2500 Cargo Van High Roof (136" WB)	\$ 8,000
2020	Ram	VF2L16	ProMaster 2500 Cargo Van High Roof (159" WB)	\$ 8,000
2020	Ram	VF3	ProMaster 3500 Cargo Van	\$ 6,000
2020	Ram	VF3L16	ProMaster 3500 Cargo Van High Roof (159" WB)	\$ 9,000
2020	Ram	VF3L17	ProMaster 3500 Cargo Van High Roof (159" WB Ext)	\$ 9,000
2020	Ram	VMD	ProMaster City	\$ 4,500
2020	Ram	VMDL51	ProMaster City Tradesman Cargo Van / Wagon (122.4" WB)	\$ 4,500
2020	Ram	VMDH51	ProMaster City Tradesman Cargo Van / Wagon SLT (122.4" WB)	\$ 4,750

**** NOTE – ADDITIONS FOR GAS ENGINE OPTION****

Add the Incentive amount of \$2,500 for Gas Engine (6.4 L V8 Mid Duty Hemi MDS Engine) on the following 2020 RAM 2500 and 3500 models!

Model Year	Brand	Body Model	Description	Incentive Off Invoice
2020	Ram	DJ2R	2500 Reg Cab 4x2	\$ 2,500
2020	Ram	DJ7R	2500 Reg Cab 4x4	\$ 2,500
2020	Ram	DJ2E	2500 Crew / Mega Cab 4x2	\$ 2,500
2020	Ram	DJ7E	2500 Crew / Mega Cab 4x4	\$ 2,500
2020	Ram	D23R	3500 Reg Cab 4x2	\$ 2,500
2020	Ram	D28R	3500 Reg Cab 4x4	\$ 2,500
2020	Ram	D23E	3500 Crew / Mega Cab 4x2	\$ 2,500
2020	Ram	D28E	3500 Crew / Mega Cab 4x4	\$ 2,500

FCA Group, LLC

***NVDR (type sales 3 and type sales 5) receive the 3 year 36,000 miles Basic Limited Warranty and the 5 year 100,000 mile Fleet Powertrain coverage.**

Please verify the incentives:

***Fiat Chrysler Dealers* -- To verify out-of-stock incentives: (Keep a copy for your records)**

Dealer Connect – sales home page

Scroll to: Sales

Click on: Fleet Links

Click on: Reinvoice

Enter FAN for Co-Op Program c/o CHS Inc. = 06500 and Last 8-VIN

Click Submit ONCE. Clicking twice will reinvoice the unit.

FCA Group, LLC

Dealership Info:

Dealer Code: _____

Dealership Name: _____

City: _____ State: _____

Purchaser Info:

Purchaser's Name: _____

City: _____ State: _____

Coop Info:

Name: _____

City: _____ State: _____

Vehicle Info:

Year: _____ Make: _____ Model: _____

Vin #: _____ Rebate Amount: _____

Equity statement must be attached!

Please fill out this form completely along with obtaining a copy of customer's equity statement to keep in deal jacket. Information may be requested at any time.